



The eSign solution for sales teams

Built to help you make target

eSignature Document Workflow Automation



The problem sales teams face

Even after the customer says "yes", there are processes that must be followed before you can wrap it all up. Nothing like lengthy formalities to take the wind out of your sails.

Chaos costs money

Let's face it, nobody detests paperwork more than a salesperson. It's tedious, time consuming and delays the whole sales process.

Manual processes are slow

Drafting & emailing sales documents, without knowing whether the customer has read them (or even received them) and having to constantly follow up, is frustrating.

Red tape is demotivating

Does the phrase "The deal is not closed 'til the money is in the bank" ring a bell?



Introducing Sales Portfolios

SigniFlow Portfolios help sales teams work faster by automatically grouping sales documents, attachments and contacts, which can be shared with anyone, anywhere.



Digitise & organise your life

Sales Portfolios provide a customer portal where proposals, contracts and customer docs can be uploaded, shared, and sent for eSigning.

Speed up sales cycles with automated document sharing and workflows

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Get deals done faster

Sharing the Portfolio with your customer, means they can upload supporting documents when they sign, or directly into the portal, and the system will notify you of any actions taken via email.

Easy collaboration & sharing

All signed contracts are neatly filed together with supporting documentation, creating an organised portal that you can share with your fellow teams, such as Finance and Procurement.

SigniFlow use cases for sales teams:



Sales Portfolios:

Automated document grouping

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Internal collaboration:

Management of internal processes between teams

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Customer onboarding:

Custom built digital systems with eKYC

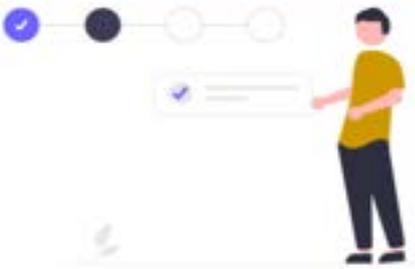
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A tool that brings it all together and gives you total control

Sales teams everywhere have spoken and we've listened. We get you. Dealing with customers and suppliers, each with their own systems and processes, is a challenging task.

You need more than just eSign workflow, you need a tool that understands your day.

Powerful workflow



A signed contract means money in the bag
 It has never been easier to digitally send NDAs, proposals and sales contracts with trackable workflows, automated reminders, automated filing and detailed audit logs.

Document portal



Less admin, more leisure
 Create a Sales Portfolio in minutes and share it with your customer and finance team. Anyone can access the Portfolio from anywhere and you are notified of progress on the fly, even while playing a round of golf.

More deals in less time



Convert admin time into sales time
 Sales teams that use SigniFlow have on average 25% more time to spend on sales and 15% more time on taking a much-needed break. Customers are prompted to upload their own supporting documents, eSign contracts and load purchase orders, while SigniFlow automatically takes care of your filing and deal notifications.

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Increase the bottom line

It's simple: The ability to close deals faster means more deals in less time, which means more profit.

The client workforce is mobile and demands a platform that goes wherever they go.

Reduce time spent waiting for customers to approve deals and sign sales documents. Track workflow progress with live audit trails, automated reminders and push notifications.



Turn typing into mouse clicks

Save the documents you use often as templates and retrieve them, with just the click of a mouse.

Save approval and eSign workflow templates and re-apply them on any document with a mouse click.

Prepare a document only once. Save your document overlay templates and re-apply them, you guessed it, with a simple click of the mouse!



Know Your Customer

SigniFlow offers basic authentication, two-factor authentication, Digital Identity as well as digital KYC and AML (Anti Money Laundering).

We build and design electronic onboarding systems to help you comply with regulations.

We've gone the extra mile to ensure our Advanced eSignatures are legally binding and compliant with eSign and Privacy legislation.



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24/7 Online support

We understand your office hours. SigniFlow offers 24/7 online support to all customers.

No matter where you are and no matter what time it is, we are always online to help you meet your deadlines.

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Across the enterprise

Discover how SigniFlow connects enterprise teams.

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SigniFlow

International Contact Centre Telephone: 002710 300 4898

SOUTH AFRICA Telephone: +27-10-300-4899, UK & EU Telephone: +44-208-611-2681,

AMERICAS Telephone: +1-603-229-8702, ASIA PACIFIC Telephone: +61-3-9623-2262

www.signiflow.com

